

**REQUEST FOR STATEMENT OF QUALIFICATIONS (RFSOQ)  
MUNICIPAL ADVISOR SERVICE  
FOR THE CITY OF STOCKTON, CALIFORNIA  
(PUR 21-031)**

ADDENDUM No. 2

DATE: 12/21/21

To All Potential Proponents:

**A. This Addendum shall be considered part of the proposal documents for the above-mentioned project as though it had been issued at the same time and shall be incorporated integrally therewith. Where provisions of the following supplementary data differ from those of the original Solicitation documents, this Addendum shall govern and take precedence. PROPONENTS MUST SIGN THE ADDENDUM AND SUBMIT IT WITH THEIR STATEMENT OF QUALIFICATION RESPONSE.**

**B. Proponents are hereby notified that they shall make any necessary adjustments in their estimates as a result of this Addendum. It will be construed that each Proponent's Statement of Qualification response is submitted with full knowledge of all modifications and supplemental data specified herein.**

**PLEASE NOTE THE FOLLOWING CLARIFICATION TO (PUR 21-031).**

**QUESTIONS AND ANSWERS**

1. Please provide clarification on Question #1: page 9, section d. Corporate Structure, Organization, what is meant for the similar processes reference in the following sentence: "Also provide a description of the experience your firm has had with similar processes."

The City is asking the Proponent to provide examples of various projects (can include debt issuances, creating financing plans, arriving at cash flows for issuances etc.) you have been involved in as well as other related projects/processes you have worked on for the City governments.

2. Please provide clarification on Question #2, page 10, section 4.3.3 Project Understanding and Approach Sub-sections a. and b if there is a specific project contemplated or if in this instance project refers to municipal advisor services, generally.

There is no specific project in mind. For this section, please describe your understanding of the role an MA fulfills generally and in light of the scope of work shown in 3.0. For b, please describe issues that you believe your role as an MA is trying to avoid and whether you have encountered issues not contemplated in the past.

3. Please provide clarification on Question #3, page 11, section 4.3.3.1 Approach to Project Management Sub-section c, that this section is applicable to this solicitation.

Change orders are not likely to arise as part of this role. Please describe b and c to the best of your ability and contemplate a possible reason that a change order might arise, even if highly unlikely.

4. Given a Proponents extensive national experience, a list of all debt issuances for the past five (5) years would be pages long, would the City accept a listing of all California debt issuances for the past five (5) years?

Please provide a variety of issuances and debt structures within California for similar size cities as Stockton

5. Please provide clarification on Question #5, page 11, section 5.1 Evaluation section 4, as no types of financing or financing categories are referenced.

Please review City's current debt portfolio for the outstanding debt from Annual Financial Statements and reporting on EMMA. While financing categories are not previously mentioned in the Scope of Work, please state if there are types of financing that you do not believe you would be able to add value to by participating in.

**PROPONENT MUST ACKNOWLEDGE THIS ADDENDUM BY SIGNING BELOW AND ATTACHING THE SIGNED ADDENDUM TO THE STATEMENT OF QUALIFICATION RESPONSE:**

Company Name \_\_\_\_\_

Contact Person \_\_\_\_\_

Signature \_\_\_\_\_

Date \_\_\_\_\_

**Statement of Qualifications Due** – Promptly by 2:00 P.M., Thursday, January 6, 2022, at the City Clerk's Office.

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Addendum acknowledged and signed? \_\_\_\_\_ (Procurement Specialist's initials)